



Partnership Perks at La Jolla Shores Hotel

Module 1	Group Events
What are your best available room rates for group events?	Minimum 20% off BAR based on availability
What are your value-added benefits or perks for group events?	free event planning services; complimentary shuttle services; special rates for extended stays based on availability; waived meeting room rental with F&B; complimentary room upgrades (when available); welcome amenities; flexible check-in/check-out
Can you offer no late fees or charges for late payments?	Yes
Can you offer no-credit-card processing or transaction fees?	Yes
Can you offer waived or discounted resort fees?	Yes, discounted resort fees
What is your discounted resort fee?	\$20, based on availability, (Normally \$40)
Can you offer complimentary Wi-Fi?	Yes
Can you offer complimentary or discounted parking?	Yes, \$25 overnight parking (reduced from \$45). Daily parking is \$15 for UCSD guests attending an event (Usually \$20 for first hour and \$10 for each additional hour - Max \$100)
Can you offer tiered packages/group hotel promotions?	Yes
Can you offer a return business perk to encourage repeat business from campus departments interested in hosting their upcoming events at the Hotel?	Yes Attached Files: UCSD Repeat Group Promo 2025.pdf
Can you offer meals that align with the UC Maximum Meal Allowances?	Yes
Can you offer UC San Diego event planners a summary of timelines to help them keep track of the important deadlines?	Yes
Do you have a designated representative for UC San Diego- hosted events? This representative must be available to address any issues at all times, with a 15-to 30-minute response time during events.	Yes
Can you lower the minimum requirement for room blocks? This is particularly relevant when UC San Diego campus departments need large conference spaces for events with numerous local attendees.	yes, if within free sell policy (30 days prior to event or 80% of guest rooms sold)
What is your room block attrition rate?	80% pick up required
What is your cancellation terms for room blocks?	165 days or more Free cancellation 91-149 days 50% of total Room & Tax 31-90 days 75% of total Room & Tax 30 days or less 85% of total Room & Tax



What is your cancellation terms for food and beverage events?	45-day cancellation
Do you accept UC San Diego's resell clause?	Yes
Do you offer courtesy blocks?	Yes
What is your policy or guidelines on offering courtesy blocks?	We offer a courtesy rate for up to 10 rooms per night for midweek groups (restrictions apply based on projected occupancy and seasons) Attached Files: UCSD Courtesy Block.pdf

Business/Transient Travel

Module 2	Business or Transient Travel
What are your best available room rates for business and transient travelers?	\$195
Can you offer waived or discounted resort fees?	Yes, discounted resort fees
What is your discounted resort fee?	\$20, based on availability, (Normally \$40)
What are your value-added benefits or perks for business and transient travelers?	Complimentary shuttle services
Can you offer complimentary Wi-Fi?	Yes
Can you offer a complimentary breakfast?	No
Can you offer complimentary or discounted parking?	No
Can you offer complimentary early check-in and/or late check- out based upon availability?	Yes
Can you offer discounted rates for personal travel to UC San Diego staff, faculty, students, and their family and friends (subject to availability)?	Yes
Provide the unique UCSD code so that UC San Diego staff, faculty, students, and their families and friends can access exclusive discounted rates.	UCSDALUMNI
What value-added benefits or perks can you offer UC San Diego guests/affiliates?	Free shuttle based on availability
Can you offer the last room availability? It guarantees that the hotel will sell its rooms to the University at the contracted price, regardless of the number of rooms remaining.	No



Long Term Stay or Special Circumstances

Module 3	Long Term Stay or Special Circumstances
<p>What are your 'all-in special rates below \$200' for Module 3 - the Basic Needs Center's temporary housing program needs and the University's hotel needs during special circumstances (taxes and fees are not included in the rate)? Please provide details.</p>	<p>Rates starting at \$199</p>
<p>* Can you offer 'waived or discounted resort fees'?</p>	<p>Yes, discounted resort fees</p>
<p>If Yes, discounted resort fees ,* If you are offering discounted resort fees, please list your hotel's 'discounted resort fee' amount.</p>	<p>Groups based on availability, current price \$40, discounted up to 50% off (\$20)</p>
<p>Please list the 'months or days' where you are able to provide rooms for Module 3. You can also attach your file.</p>	<p>All but July 1 thru Labor Day</p>
<p>Can you handle 'emergencies or urgent situations' that require same-day reservations?</p>	<p>Yes</p>
<p>Can you offer hotel rooms with a 'kitchenette (microwave and refrigerator)' for the Basic Needs Center's temporary housing program and the University's special circumstances needs? The Hotel can also provide a microwave and mini fridge in their rooms if they do not have rooms with a kitchenette.</p> <p>If the room does not have a kitchenette, can you offer 'complimentary breakfast'? Please explain in detail.</p>	<p>Yes we can offer rooms with kitchenettes upon availability, all rooms have mini fridges. Microwaves can be requested free of charge. We are unable to offer complimentary breakfast.</p>
<p>Can you offer 'complimentary Wi-Fi'?</p>	<p>Yes</p>
<p>Can you offer complimentary or discounted parking?</p>	<p>Yes, based on availability - \$25 (usually \$45)</p>